



**AirTight Networks GSA Price, June 2009 - GSA Contract Number GS-35F-0085U**

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
AirTight Networks	PS-T-SE-0S-1	One (1) day on-site training (travel & expense additional)	\$2,500	Call for	132-50
AirTight Networks	SA-210-GoldMTC	Support & Maintenance, Gold level	\$1,799	GSA Pricing	132-12
AirTight Networks	SA-210-HA-GoldMTC	Support & Maintenance, Gold level	\$1,799		132-34
AirTight Networks	SA-210-HA-PlatMTC	Support & Maintenance, Platinum level	\$2,399		132-34
AirTight Networks	SA-210-HA-SWMTC	Support & Maintenance, S/W only	\$900		132-34
AirTight Networks	SA-210-PlatMTC	Support & Maintenance, Platinum level	\$2,399		132-12
AirTight Networks	SA-210-SWMTC	Support & Maintenance, S/W only	\$900		132-34
AirTight Networks	SA-220	AirTight SpectraGuard Enterprise Model SA-220 Appliance and 50 Sensor Management License. (Supports up to 200 sensors)	\$9,995		132-8
AirTight Networks	SA-220-GoldMTC	Support & Maintenance, Gold level	\$1,799		132-12
AirTight Networks	SA-220-HA	AirTight SpectraGuard Enterprise Model SA-220 Appliance configured for High Availability mode. To be used with SA-220 primary appliance	\$9,995		132-8
AirTight Networks	SA-220-HA-GoldMTC	Support & Maintenance, Gold level	\$1,799		132-34
AirTight Networks	SA-220-HA-PlatMTC	Support & Maintenance, Platinum level	\$2,399		132-34
AirTight Networks	SA-220-HA-SWMTC	Support & Maintenance, S/W only	\$900		132-34
AirTight Networks	SA-220-PlatMTC	Support & Maintenance, Platinum level	\$2,399		132-12
AirTight Networks	SA-220-SWMTC	Support & Maintenance, S/W only	\$900		132-34
AirTight Networks	SA-300-GoldMTC	Support & Maintenance, Gold level	\$2,339		132-12
AirTight Networks	SA-300-HA-GoldMTC	Support & Maintenance, Gold level	\$2,339		132-34
AirTight Networks	SA-300-HA-PlatMTC	Support & Maintenance, Platinum level	\$3,119		132-34
AirTight Networks	SA-300-HA-SWMTC	Support & Maintenance, S/W only	\$1,170		132-34
AirTight Networks	SA-300-PlatMTC	Support & Maintenance, Platinum level	\$3,119		132-12
AirTight Networks	SA-300-SWMTC	Support & Maintenance, S/W only	\$1,170		132-34
AirTight Networks	SA-320	AirTight SpectraGuard Enterprise Model SA-320 Appliance and 50 Sensor Management License. (Supports up to 500 sensors)	\$12,995		132-8
AirTight Networks	SA-320-GoldMTC	Support & Maintenance, Gold level	\$2,339		132-12
AirTight Networks	SA-320-HA	AirTight SpectraGuard Enterprise Model SA-320 Appliance configured for High Availability mode. To be used with SA-320 primary appliance	\$12,995		132-8
AirTight Networks	SA-320-HA-GoldMTC	Support & Maintenance, Gold level	\$2,339		132-34
AirTight Networks	SA-320-HA-PlatMTC	Support & Maintenance, Platinum level	\$3,119		132-34
AirTight Networks	SA-320-HA-SWMTC	Support & Maintenance, S/W only	\$1,170		132-34
AirTight Networks	SA-320-PlatMTC	Support & Maintenance, Platinum level	\$3,119		132-12
AirTight Networks	SA-320-SWMTC	Support & Maintenance, S/W only	\$1,170		132-34
AirTight Networks	SE-MNC-2S	Managed Network Console (MNC) for centrally managing multiple SpectraGuard Enterprise servers. Includes 2 server license	\$19,995		132-8
AirTight Networks	SE-MNC-2S-GoldMTC	Support & Maintenance, Gold level	\$3,599		132-12
AirTight Networks	SE-MNC-2S-PlatMTC	Support & Maintenance, Platinum level	\$4,799		132-12
AirTight Networks	SE-MNC-2S-SWMTC	Support & Maintenance, S/W only	\$1,800		132-34
AirTight Networks	SE-MNC-2S-UL-1	Upgrade license to manage 1 additional SpectraGuard Enterprise server	\$4,995		132-33
AirTight Networks	SE-MNC-2S-UL-1-GoldMTC	Support & Maintenance, Gold level	\$899		132-34
AirTight Networks	SE-MNC-2S-UL-1-PlatMTC	Support & Maintenance, Platinum level	\$1,199		132-34
AirTight Networks	SE-MNC-2S-UL-1-SWMTC	Support & Maintenance, S/W only	\$450		132-34
AirTight Networks	SE-SKB2	AirTight SpectraGuard Enterprise Model SA-220 Appliance, two (2) SpectraGuard SS-200-AT-C-05 Sensors, and one (1) Site Planning for Security (PS-P-SS-50K). Limit one per account	\$9,995		132-8
AirTight Networks	SE-SKB2-802.11n	AirTight SpectraGuard Enterprise Model SA-220 Appliance, two (2) SpectraGuard SS-300-AT-C-05 Sensors, and one (1) Site Planning for Security (PS-P-SS-50K). Limit one starter kit per account.	\$9,995		132-8
AirTight Networks	SE-SKB2-802.11n-GoldMTC	Support & Maintenance, Gold level	\$1,799		132-12
AirTight Networks	SE-SKB2-802.11n-PlatMTC	Support & Maintenance, Platinum level	\$2,399		132-12
AirTight Networks	SE-SKB2-802.11n-SWMTC	Support & Maintenance, S/W only	\$900		132-12
AirTight Networks	SE-SKB2-GoldMTC	Support & Maintenance, Gold level	\$1,799		132-12
AirTight Networks	SE-SKB2-PlatMTC	Support & Maintenance, Platinum level	\$2,399		132-12
AirTight Networks	SE-SKB2-SWMTC	Support & Maintenance, S/W only	\$900		132-34
AirTight Networks	SE-SKB3	Includes SE-SKB2, SpectraGuard SAFE server and 100 SAFE client licenses (SE_UL_SF). Limit one starter kit per account	\$13,995		132-8
AirTight Networks	SE-SKB3-802.11n	Includes SE-SKB2-802.11n, SpectraGuard SAFE server and 100 SAFE client licenses (SE_UL_SF). Limit one starter kit per account	\$13,995		132-8
AirTight Networks	SE-SKB3-802.11n-GoldMTC	Support & Maintenance, Gold level	\$2,519		132-12
AirTight Networks	SE-SKB3-802.11n-PlatMTC	Support & Maintenance, Platinum level	\$3,359		132-12
AirTight Networks	SE-SKB3-802.11n-SWMTC	Support & Maintenance, S/W only	\$1,260		132-12
AirTight Networks	SE-SKB3-GoldMTC	Support & Maintenance, Gold level	\$2,519		132-12
AirTight Networks	SE-SKB3-PlatMTC	Support & Maintenance, Platinum level	\$3,359		132-12
AirTight Networks	SE-SKB3-SWMTC	Support & Maintenance, S/W only	\$1,260		132-34
AirTight Networks	SE-SKB4	AirTight SpectraGuard Enterprise Model SA-320 Appliance, two (2) SpectraGuard SS-200-AT-C-05 Sensors, and one (1) Site Planning for Security (PS-P-SS-50K). Limit one per account	\$12,995		132-8
AirTight Networks	SE-SKB4-802.11n	AirTight SpectraGuard Enterprise Model SA-320 Appliance, two (2) SpectraGuard SS-300-AT-C-05 Sensors, and one (1) Site Planning for Security (PS-P-SS-50K). Limit one starter kit per account.	\$12,995		132-8
AirTight Networks	SE-SKB4-802.11n-GoldMTC	Support & Maintenance, Gold level	\$2,339		132-12

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
AirTight Networks	SE-SKB4-802.11n-PlatMTC	Support & Maintenance, Platinum level	\$3,119		132-12
AirTight Networks	SE-SKB4-802.11n-SWMTC	Support & Maintenance, S/W only	\$1,170		132-12
AirTight Networks	SE-SKB4-GoldMTC	Support & Maintenance, Gold level	\$2,339		132-12
AirTight Networks	SE-SKB4-PlatMTC	Support & Maintenance, Platinum level	\$3,119		132-12
AirTight Networks	SE-SKB4-SWMTC	Support & Maintenance, S/W only	\$1,170		132-34
AirTight Networks	SE-SKB5	Includes SE-SKB4, SpectraGuard SAFE server and 100 SAFE client licenses (SE_UL_SF). Limit one starter kit per account	\$16,995		132-8
AirTight Networks	SE-SKB5-802.11n	Includes SE-SKB4-802.11n, SpectraGuard SAFE server and 100 SAFE client licenses (SE_UL_SF). Limit one starter kit per account.	\$16,995		132-8
AirTight Networks	SE-SKB5-802.11n-GoldMTC	Support & Maintenance, Gold level	\$3,059		132-12
AirTight Networks	SE-SKB5-802.11n-PlatMTC	Support & Maintenance, Platinum level	\$4,079		132-12
AirTight Networks	SE-SKB5-802.11n-SWMTC	Support & Maintenance, S/W only	\$1,530		132-12
AirTight Networks	SE-SKB5-GoldMTC	Support & Maintenance, Gold level	\$3,059		132-12
AirTight Networks	SE-SKB5-PlatMTC	Support & Maintenance, Platinum level	\$4,079		132-12
AirTight Networks	SE-SKB5-SWMTC	Support & Maintenance, S/W only	\$1,530		132-34
AirTight Networks	SE-UL-LP	Server upgrade module. Adds Location based Policies and Regional Administration capabilities to existing SpectraGuard Enterprise server	\$4,995		132-33
AirTight Networks	SE-UL-LP-GoldMTC	Support & Maintenance, Gold level	\$899		132-34
AirTight Networks	SE-UL-LP-PlatMTC	Support & Maintenance, Platinum level	\$1,199		132-34
AirTight Networks	SE-UL-LP-SWMTC	Support & Maintenance, S/W only	\$450		132-34
AirTight Networks	SE-UL-SF	Server upgrade module. Adds SAFE Enterprise Edition software and 100 client licenses to existing SpectraGuard Enterprise server	\$4,995		132-33
AirTight Networks	SE-UL-SF-GoldMTC	Support & Maintenance, Gold level	\$899		132-34
AirTight Networks	SE-UL-SF-PlatMTC	Support & Maintenance, Platinum level	\$1,199		132-34
AirTight Networks	SE-UL-SF-SWMTC	Support & Maintenance, S/W only	\$450		132-34
AirTight Networks	SE-UL-SS-25	25 Sensor license upgrade for SpectraGuard Enterprise	\$2,495		132-8
AirTight Networks	SE-UL-SS-25-GoldMTC	Support & Maintenance, Gold level	\$449		132-12
AirTight Networks	SE-UL-SS-25-PlatMTC	Support & Maintenance, Platinum level	\$599		132-12
AirTight Networks	SE-UL-SS-25-SWMTC	Support & Maintenance, S/W only	\$225		132-12
AirTight Networks	SE-UL-SS-50	50 Sensor license upgrade for SpectraGuard Enterprise	\$4,995		132-33
AirTight Networks	SE-UL-SS-50-GoldMTC	Support & Maintenance, Gold level	\$899		132-34
AirTight Networks	SE-UL-SS-50-PlatMTC	Support & Maintenance, Platinum level	\$1,199		132-34
AirTight Networks	SE-UL-SS-50-SWMTC	Support & Maintenance, S/W only	\$450		132-34
AirTight Networks	SF-ENT-CL-25	25 pack client license for SAFE Enterprise Edition. Volume purchase plans available.	\$500		132-33
AirTight Networks	SF-ENT-CL-25-GoldMTC	Support & Maintenance, Gold level	\$90		132-34
AirTight Networks	SF-ENT-CL-25-PlatMTC	Support & Maintenance, Platinum level	\$120		132-34
AirTight Networks	SF-ENT-CL-25-SWMTC	Support & Maintenance, S/W only	\$45		132-34
AirTight Networks	SF-ENT-SA-210-GoldMTC	Support & Maintenance, Gold level	\$1,259		132-12
AirTight Networks	SF-ENT-SA-210-PlatMTC	Support & Maintenance, Platinum level	\$1,679		132-12
AirTight Networks	SF-ENT-SA-210-SWMTC	Support & Maintenance, S/W only	\$630		132-34
AirTight Networks	SF-ENT-SA-220	SpectraGuard SAFE Enterprise Central Management Server with 100 client licenses for SAFE (SF-ENT-CL-100) and 1U hardware appliance (model SA-220). Note that this does NOT include SpectraGuard Enterprise	\$6,995		132-8
AirTight Networks	SF-UL-SE	Server upgrade module. Adds SpectraGuard Enterprise software to existing SAFE server	\$7,995		132-33
AirTight Networks	SF-UL-SE-GoldMTC	Support & Maintenance, Gold level	\$1,439		132-34
AirTight Networks	SF-UL-SE-PlatMTC	Support & Maintenance, Platinum level	\$1,919		132-34
AirTight Networks	SF-UL-SE-SWMTC	Support & Maintenance, S/W only	\$720		132-34
AirTight Networks	SP-PRO	Site Planning Software for WLAN AP and Security Sensor Coverage, Performance and Optimization with outdoor support and report generation - Single Seat License	\$3,995		132-33
AirTight Networks	SP-PRO-GoldMTC	Support & Maintenance, Gold level	\$719		132-34
AirTight Networks	SP-PRO-PlatMTC	Support & Maintenance, Platinum level	\$959		132-34
AirTight Networks	SP-PRO-SWMTC	Support & Maintenance, S/W only	\$360		132-34
AirTight Networks	SP-STD	Site Planning Software for WLAN AP and Security Sensor Coverage, Performance and Optimization - Single Seat License	\$2,495		132-33
AirTight Networks	SP-STD-GoldMTC	Support & Maintenance, Gold level	\$449		132-34
AirTight Networks	SP-STD-PlatMTC	Support & Maintenance, Platinum level	\$599		132-34
AirTight Networks	SP-STD-SWMTC	Support & Maintenance, S/W only	\$225		132-34
AirTight Networks	SP-STD-UL-PRO	Upgrade of SP-STD to Professional Version with Outdoor Planning and Report Generator	\$1,750		132-33
AirTight Networks	SP-STD-UL-PRO-GoldMTC	Support & Maintenance, Gold level	\$315		132-34
AirTight Networks	SP-STD-UL-PRO-PlatMTC	Support & Maintenance, Platinum level	\$420		132-34
AirTight Networks	SP-STD-UL-PRO-SWMTC	Support & Maintenance, S/W only	\$158		132-34
AirTight Networks	SS-200-AT-01-GoldMTC	Support & Maintenance, Gold level	\$143		132-12
AirTight Networks	SS-200-AT-01-PlatMTC	Support & Maintenance, Platinum level	\$191		132-12
AirTight Networks	SS-200-AT-01-SWMTC	Support & Maintenance, S/W only	\$72		132-34
AirTight Networks	SS-200-AT-51-GoldMTC	Support & Maintenance, Gold level	\$89		132-12
AirTight Networks	SS-200-AT-51-PlatMTC	Support & Maintenance, Platinum level	\$119		132-12
AirTight Networks	SS-200-AT-51-SWMTC	Support & Maintenance, S/W only	\$45		132-34
AirTight Networks	SS-200-AT-51-UL-UAP	Upgrade license for SpectraGuard Sentry model SS-200 to support unlimited number of authorized Access Points	\$495		132-33
AirTight Networks	SS-200-AT-51-UL-UAP-GoldMTC	Support & Maintenance, Gold level	\$89		132-34
AirTight Networks	SS-200-AT-51-UL-UAP-PlatMTC	Support & Maintenance, Platinum level	\$119		132-34
AirTight Networks	SS-200-AT-51-UL-UAP-SWMTC	Support & Maintenance, S/W only	\$45		132-34
AirTight Networks	SS-200-AT-AN-10-2	External antenna bundle for connectorized Sensor and Sentry models. Two indoor antennas; dual-band (2.4 GHz/5 GHz); omni-directional; ceiling mount; 3 dBi Gain; supports 802.11a/b/g	\$298		132-8

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
AirTight Networks	SS-200-AT-AN-10-2-GoldMTC	Support & Maintenance, Gold level	\$24		132-12
AirTight Networks	SS-200-AT-AN-10-2-PlatMTC	Support & Maintenance, Platinum level	\$30		132-12
AirTight Networks	SS-200-AT-AN-30-2	External antenna bundle for connectorized Sensor and Sentry models. Indoor/Outdoor use; Two antennas; dual-band (2.4 GHz/5 GHz); omni-directional; ceiling or mast mount, 6dBi gain; supports 802.11a/b/g	\$598		132-8
AirTight Networks	SS-200-AT-AN-30-2-GoldMTC	Support & Maintenance, Gold level	\$30		132-12
AirTight Networks	SS-200-AT-AN-30-2-PlatMTC	Support & Maintenance, Platinum level	\$38		132-12
AirTight Networks	SS-200-AT-C-05	AirTight SpectraGuard Sensor Model SS-200 with detachable antennas; supports Intrusion Detection, Prevention, Location Tracking, Performance Monitoring and Troubleshooting. Mounting bracket and detachable "rubber duckie" antennas are included. Volume purchase plans available.	\$845		132-8
AirTight Networks	SS-200-AT-C-05-GoldMTC	Support & Maintenance, Gold level	\$152		132-12
AirTight Networks	SS-200-AT-C-05-PlatMTC	Support & Maintenance, Platinum level	\$203		132-12
AirTight Networks	SS-200-AT-C-05-SWMTC	Support & Maintenance, S/W only	\$76		132-34
AirTight Networks	SS-200-AT-C-55	AirTight SpectraGuard Sentry with detachable antennas; standalone wireless Intrusion Detection and Prevention System with support for up to 2 authorized Access Points. Detachable "rubber duckie" antennas are included; order mounting bracket separately (if required). Volume purchase plans available.	\$495		132-8
AirTight Networks	SS-200-AT-C-55-GoldMTC	Support & Maintenance, Gold level	\$89		132-12
AirTight Networks	SS-200-AT-C-55-PlatMTC	Support & Maintenance, Platinum level	\$119		132-12
AirTight Networks	SS-200-AT-C-55-SWMTC	Support & Maintenance, S/W only	\$45		132-34
AirTight Networks	SS-200-AT-MT	Mounting brackets for model SS-200 SpectraGuard Sensor and SpectraGuard Sentry	\$35		132-8
AirTight Networks	SS-200-AT-OD-Kit	Fully assembled AirTight sensor kit in a sealed unit for use in moderate outdoor or hazardous indoor environment. Connectorized sensor (SS-200-AT-C-05) is assembled in a fiberglass NEMA enclosure containing required pigtails, lightning arrestors with ground plugs, RF adaptors (NF to RP-SMA jacks), and diversity low loss cable (20 ft). This kit also contains SS-200-AT-AN-30-2 antenna bundle (two dual-band 6 dBi omni-directional antennas).	\$1,995		132-8
AirTight Networks	SS-200-AT-OD-Kit-EX	Fully assembled AirTight outdoor sensor kit for extreme weather conditions. Connectorized sensor (SS-200-AT-C-05) is assembled in a fiberglass NEMA enclosure equipped with heater & fan for extreme weather conditions containing required pigtails, lightning arrestors with ground plugs, RF adaptors (NF to RP-SMA jacks), and diversity low loss cable (20 ft). This kit also contains SS-200-AT-AN-30-2 antenna bundle (two dual-band 6 dBi omni-directional antennas).	\$2,495		132-8
AirTight Networks	SS-200-AT-OD-Kit-EX-GoldMTC	Gold Maintenance NEMA Enclosure for extreme weather conditions	\$299		132-12
AirTight Networks	SS-200-AT-OD-Kit-EX-PlatMTC	Support & Maintenance, Platinum level	\$374		132-12
AirTight Networks	SS-200-AT-OD-Kit-EX-SWMTC	Support & Maintenance, S/W only	\$76		132-34
AirTight Networks	SS-200-AT-OD-Kit-GoldMTC	Gold Maintenance NEMA Enclosure	\$239		132-12
AirTight Networks	SS-200-AT-OD-Kit-PlatMTC	Support & Maintenance, Platinum level	\$299		132-12
AirTight Networks	SS-200-AT-OD-Kit-SWMTC	Support & Maintenance, S/W only	\$76		132-34
AirTight Networks	SS-200-AT-PWR	Power adapter for model SS-200 SpectraGuard Sensor. Please specify the country name(s).	\$0		132-8
AirTight Networks	SS-300-AT-AN-10-6	Antenna Bundle for the 802.11n Sensor	\$30		132-8
AirTight Networks	SS-300-AT-AN-10-6-PlatMTC	Antenna Bundle	\$5		132-12
AirTight Networks	SS-300-AT-AN-20-2	High-gain 2.4 GHz antenna bundle for the 802.11n Sensor	\$200		
AirTight Networks	SS-300-AT-AN-20-2-PlatMTC	Antenna Bundle	\$30		132-12
AirTight Networks	SS-300-AT-AN-30-2	High-gain 5 GHz antenna bundle for the 802.11n Sensor	\$200		
AirTight Networks	SS-300-AT-AN-30-2-PlatMTC	Antenna Bundle	\$30		132-12
AirTight Networks	SS-300-AT-AN-40-2	Antenna Bundle for the 802.11n Sensor	\$250		
AirTight Networks	SS-300-AT-AN-40-2-PlatMTC	Antenna Bundle	\$38		132-12
AirTight Networks	SS-300-AT-AN-BUN-1	High-gain antenna bundle for the 802.11n Sensor	\$350		
AirTight Networks	SS-300-AT-AN-BUN-1-PlatMTC	Antenna Bundle	\$53		132-12
AirTight Networks	SS-300-AT-C-05	AirTight SpectraGuard Sensor Model SS-300 with Internal antennas; supports IEEE 802.11n technology as well as 802.3af PoE compliant. Mounting bracket and power adapter are included. Full WIPS functionality including Intrusion Detection, Prevention, Location Tracking, Performance Monitoring and Troubleshooting functionalities are provided.	\$1,295		132-8
AirTight Networks	SS-300-AT-C-05-GoldMTC	Support & Maintenance, Gold level	\$233		132-12
AirTight Networks	SS-300-AT-C-05-PlatMTC	Support & Maintenance, Platinum level	\$311		132-12
AirTight Networks	SS-300-AT-C-05-SWMTC	Support & Maintenance, S/W only	\$117		132-12
AirTight Networks	SS-300-AT-OD-Kit	NEMA Enclosure Kit with the 802.11n Sensor	\$2,195		132-8
AirTight Networks	SS-300-AT-OD-Kit-EX	NEMA Enclosure Kit (for extreme weather conditions) with the 802.11n Sensor	\$2,695		132-8
AirTight Networks	SS-300-AT-OD-Kit-EX-PlatMTC	NEMA Enclosure for extreme weather conditions	\$404		132-12
AirTight Networks	SS-300-AT-OD-Kit-PlatMTC	NEMA Enclosure	\$329		132-12
AirTight Networks	SS-YC-AT-2	Y-cable splitter pair (i.e. two Y-cable splitters) to combine 10/100 Mbps Ethernet cable runs for AP and AirTight sensor into a single cable run. COMPATIBLE with SpectraGuard Sensor models SS-300-AT and SS-200-AT.	\$50		132-8

**Contract Information**  
**Summit Government Group, LLC**  
GSA Contract Information  
Contract Number GS-35F-0085U

GSA Program Manager:  
Gayle Troan (301) 975-9703, ext 107  
gayle@summitgov.com



Contract Term: Through 11/8/2012  
Federal ID#: 20-5006205  
DUNS#: 617501502

Contractor address:  
Summit Government Group, LLC  
15850 Crabbs Branch Way  
Suite 120

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
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Cage Code: 4TZ78	Rockville, MD 20855
Payment Terms: Net 30 days	
Sales: (301) 975-9703, ext 104	Remit To Address:
<a href="http://www.summitgov.com">http://www.summitgov.com</a>	Summit Government Group, LLC
	225 Byers Road
	Chester Springs, PA 19425

For contract terms and conditions: <http://www.summitgov.com/gsa.htm>