

Sepaton GSA Price, December 2007 - GSA Contract Number GS-35F-0892R



| MFR     | Part #                        | Description   | Retail      | GSA SELL w/IFF | SIN    | Origin | Warranty |
|---------|-------------------------------|---|-------------|----------------|--------|--------|----------|
| Sepaton | 3460012                       | SRE Node Failover Software - Required for Master and Failover Node  | \$5,000.00  | \$4,506.93     | 132-8  | US     | 90       |
| Sepaton | 3460011-MNS2                  | SILVER: DeltaStor Maintenance and Support - 5x9 for 1 year per license - S2100-ES2 Series 500 Rack - DeltaStor Upgrade, 10TB capacity increment   | \$1,500.00  | \$1,435.01     | 132-12 | US     | 0        |
| Sepaton | 75R-3831104-I                 | S2100-ES2 Series 750 Rack Ready to 42U Rack Infrastructure Kit Upgrade - Rack Ready to Rack, 1 yr. 5x9xNBD Included   | \$75,000.00 | \$67,603.90    | 132-8  | US     | 365      |
| Sepaton | 75R-3831104-I-MNS1            | Bronze: 5x9xNBD Maintenance & Support - 8x5 next day S2100-ES2 Series 750 Rack Ready to 42U Rack Infrastructure Kit Upgrade - Rack Ready to Rack  | \$3,750.00  | \$3,587.53     | 132-12 | US     | 0        |
| Sepaton | 75R-3831104-I-MNS2            | Silver: 5x9x4HR Maintenance & Support - 5x9x4 S2100-ES2 Series 750 Rack Ready to 42U Rack Infrastructure Kit Upgrade - Rack Ready to Rack   | \$6,000.00  | \$5,740.05     | 132-12 | US     | 0        |
| Sepaton | 75R-3831104-I-MNS3            | Gold: 7x24x4HR Maintenance & Support - 7x24x4 S2100-ES2 Series 750 Rack Ready to 42U Rack Infrastructure Kit Upgrade - Rack Ready to Rack   | \$9,000.00  | \$8,610.08     | 132-12 | US     | 0        |
| Sepaton | 75R-ES2B010001COU             | S2100-ES2 Series 750 Rack Ready, 9TB Raw with 1 SRE host port, global spare, and RAID 5, 1 yr. 5x9xNBD Included   | \$59,000.00 | \$53,181.74    | 132-8  | US     | 365      |
| Sepaton | 75R-ES2B010001COU-MNS1        | Bronze: 5x9xNBD Maintenance & Support - S2100-ES2 Series 750 Rack Ready, 9TB Raw with 1 SRE host port, global spare, and RAID 5   | \$2,950.00  | \$2,822.19     | 132-12 | US     | 0        |
| Sepaton | 75R-ES2B010001COU-MNS2        | Silver: 5x9x4HR Maintenance & Support - S2100-ES2 Series 750 Rack Ready, 9TB Raw with 1 SRE host port, global spare, and RAID 5   | \$4,720.00  | \$4,515.51     | 132-12 | US     | 0        |
| Sepaton | 75R-ES2B010001COU-MNS3        | Gold: 7x24x4HR Maintenance & Support - S2100-ES2 Series 750 Rack Ready, 9TB Raw with 1 SRE host port, global spare, and RAID 5  | \$7,080.00  | \$6,773.26     | 132-12 | US     | 0        |
| Sepaton | 755B-10001COU/3460011-10-MNS1 | Bronze: 5x9xNBD Maintenance & Support - 8x5 next day S2100-ES2 Series 750 Rack - Bundled Package with up to 200TB DeltaStor, 9 TB Raw capacity with 1 host port, global spare, and RAID 5 | \$9,500.00  | \$9,088.41     | 132-12 | US     | 0        |
| Sepaton | 75X-3830451                   | S2100-ES2 Series 750X Rack - Capacity Upgrade, 9TB increment raw, 1 yr. 5x9xNBD Included  | \$32,500.00 | \$29,295.03    | 132-8  | US     | 365      |
| Sepaton | 75X-3830451-MNS1              | Bronze: 5x9xNBD Maintenance & Support - S2100-ES2 Series 750X Rack - Capacity Upgrade, 9TB increment raw  | \$1,625.00  | \$1,554.60     | 132-12 | US     | 0        |
| Sepaton | 75X-3830451-MNS2              | Silver: 5x9x4HR Maintenance & Support - S2100-ES2 Series 750X Rack - Capacity Upgrade, 9TB increment raw  | \$2,600.00  | \$2,487.36     | 132-12 | US     | 0        |
| Sepaton | 75X-3830451-MNS3              | Gold: 7x24x4HR Maintenance & Support - S2100-ES2 Series 750 Rack - Capacity Upgrade, 9TB increment raw  | \$3,900.00  | \$3,731.03     | 132-12 | US     | 0        |
| Sepaton | 75X-3830901                   | S2100-ES2 Series 750X Rack - Additional SRE Port, 1 yr. 5x9xNBD Included  | \$17,500.00 | \$15,774.24    | 132-8  | US     | 365      |
| Sepaton | 75X-3830901-MNS1              | Bronze: 5x9xNBD Maintenance & Support - 8x5 next day S2100-ES2 Series 750X Rack - Additional SRE Port   | \$875.00    | \$837.09       | 132-12 | US     | 0        |
| Sepaton | 75X-3830901-MNS2              | Silver: 5x9x4HR Maintenance & Support - 5x9x4S2100-ES2 Series 750X Rack - Additional SRE Port   | \$1,400.00  | \$1,339.35     | 132-12 | US     | 0        |
| Sepaton | 75X-3830901-MNS3              | Gold: 7x24x4HR Maintenance & Support - 7x24x4 S2100-ES2 Series 750X Rack - Additional SRE Port  | \$2,100.00  | \$2,009.02     | 132-12 | US     | 0        |
| Sepaton | 75X-3830902                   | S2100-ES2 Series 750X Rack - Compute Engine for DeltaStor, 1 yr. 5x9xNBD Included   | \$20,000.00 | \$18,027.71    | 132-8  | US     | 365      |
| Sepaton | 75X-3830902-MNS1              | Bronze: 5x9xNBD Maintenance & Support - 8x5 next day S2100-ES2 Series 750X Rack - Compute Engine for DeltaStor  | \$1,000.00  | \$956.68       | 132-12 | US     | 0        |
| Sepaton | 75X-3830902-MNS2              | Silver: 5x9x4HR Maintenance & Support - 5x9x4 S2100-ES2 Series 750X Rack - Compute Engine for DeltaStor   | \$1,600.00  | \$1,530.68     | 132-12 | US     | 0        |
| Sepaton | 75X-3830902-MNS3              | Gold: 7x24x4HR Maintenance & Support - 7x24x4 S2100-ES2 Series 750X Rack - Compute Engine for DeltaStor   | \$2,400.00  | \$2,296.02     | 132-12 | US     | 0        |
| Sepaton | 75X-3830903                   | S2100-ES2 Series 750 Rack - Active Failover for SRE Node, 1 yr. 5x9xNBD Included  | \$25,000.00 | \$22,534.63    | 132-8  | US     | 365      |
| Sepaton | 75X-3830903-MNS1              | Bronze: 5x9xNBD Maintenance & Support - 8x5 next day S2100-ES2 Series 750X Rack - Active Failover for SRE Node  | \$1,250.00  | \$1,195.84     | 132-12 | US     | 0        |
| Sepaton | 75X-3830903-MNS2              | Silver: 5x9x4HR Maintenance & Support - 5x9x4 S2100-ES2 Series 750X Rack - Active Failover for SRE Node   | \$2,000.00  | \$1,913.35     | 132-12 | US     | 0        |
| Sepaton | 75X-3830903-MNS3              | Gold: 7x24x4HR Maintenance & Support - 7x24x4 S2100-ES2 Series 750X Rack - Active Failover for SRE Node   | \$3,000.00  | \$2,870.03     | 132-12 | US     | 0        |

|         |                                     |  |              |              |        |    |     |
|---------|-------------------------------------|--|--------------|--------------|--------|----|-----|
| Sepaton | 75X-3830905                         | S2100-ES2 Series 750X Rack Hardware Compression Option. HWC is priced on a Per SRE Node Basis, 1 yr. 5x9xNBD Included  | \$16,000.00  | \$14,422.17  | 132-8  | US | 365 |
| Sepaton | 75X-3830905-MNS1                    | Bronze: 5x9xNBD Maintenance & Support - S2100-ES2 Series 750 Rack - Hardware Compression   | \$800.00     | \$765.34     | 132-12 | US | 0   |
| Sepaton | 75X-3830905-MNS2                    | Silver: 5x9x4HR Maintenance & Support - S2100-ES2 Series 750X Rack - Capacity Upgrade, Hardware Compression  | \$1,280.00   | \$1,224.54   | 132-12 | US | 0   |
| Sepaton | 75X-3830905-MNS3                    | Gold: 7x24x4HR Maintenance & Support - S2100-ES2 Series 750X Rack - Capacity Upgrade, Hardware Compression   | \$1,920.00   | \$1,836.82   | 132-12 | US | 0   |
| Sepaton | ES75X-A010001COU/3460011-10DSB      | S2100-ES2 Series 750 Rack, 9TB Raw capacity with 2 host ports, global spare, and RAID 5, 1 yr. 5x9xNBD Included  | \$100,000.00 | \$90,138.54  | 132-8  | US | 365 |
| Sepaton | ES75X-A010001COU/3460011-10DSB-MNS1 | Bronze: 5x9xNBD Maintenance & Support - S2100-ES2 Series 750X, 9TB Raw capacity with 2 host ports, global spare, and RAID 5  | \$5,000.00   | \$4,783.38   | 132-12 | US | 0   |
| Sepaton | ES75X-A010001COU/3460011-10DSB-MNS2 | Silver: 5x9x4HR Maintenance & Support - S2100-ES2 Series 750X Rack, 9TB Raw capacity with 2 host ports, global spare, and RAID 5   | \$8,000.00   | \$7,653.40   | 132-12 | US | 0   |
| Sepaton | ES75X-A010001COU/3460011-10DSB-MNS3 | Gold: 7x24x4HR Maintenance & Support - S2100-ES2 Series 750X Rack, 9TB Raw capacity with 2 host ports, global spare, and RAID 5  | \$12,000.00  | \$11,480.10  | 132-12 | US | 0   |
| Sepaton | 2300152                             | S2100-DS2 Series 500 - 500GB Hitachi SATA spare  | \$800.00     | \$721.11     | 132-8  | TH | 365 |
| Sepaton | 3460011                             | S2100-ES2 Series 500 Rack - DeltaStor Upgrade, 10TB capacity increment   | \$10,000.00  | \$9,013.85   | 132-8  | US | 90  |
| Sepaton | 3830451                             | S2100-ES2 Series 500 Rack Ready Capacity Upgrade, 8TB increment Raw  | \$40,000.00  | \$36,055.42  | 132-8  | CA | 365 |
| Sepaton | 3830901                             | S2100-ES2 Series 500 Rack - Additional SRE Port  | \$17,500.00  | \$15,774.24  | 132-8  | US | 365 |
| Sepaton | 3830902                             | S2100-ES2 Series 500 Rack - Compute Engine for DeltaStor   | \$20,000.00  | \$18,027.71  | 132-8  | CA | 365 |
| Sepaton | 3830903                             | S2100-ES2 Series 500 Rack - Active Failover for SRE Node   | \$25,000.00  | \$22,534.63  | 132-8  | CA | 365 |
| Sepaton | 3830905                             | S2100-ES2 Series 500 Rack - Capacity Upgrade, 16TB increment with Hardware Compression   | \$70,000.00  | \$63,096.98  | 132-8  | CA | 365 |
| Sepaton | 4310000                             | DeltaStor Maintenance and Support - 9x5 for 1 year per license   | \$1,500.00   | \$1,435.01   | 132-12 | US | 365 |
| Sepaton | 4320000                             | DeltaStor Maintenance and Support - 9x5 for 1 year per license   | \$2,000.00   | \$1,913.35   | 132-12 | US | 365 |
| Sepaton | 4500006                             | S2100-DS2 Series 500 Site2 - Replication Software, required for each DS2   | \$2,000.00   | \$1,802.77   | 132-8  | US | 90  |
| Sepaton | 4500036                             | S2100-DS2 Series 500 DeltaStor Software Upgrade for S2100-DS2, 3.5TB, Requires upgrade to 4GB of memory  | \$15,000.00  | \$13,520.78  | 132-8  | US | 90  |
| Sepaton | 4500037                             | S2100-DS2 Series 500 DeltaStor Software Upgrade for S2100-DS2, 7TB, Requires upgrade to 4GB of memory  | \$30,000.00  | \$27,041.56  | 132-8  | US | 90  |
| Sepaton | 4600000                             | VTL Basic Installation Service - single VTL  | \$5,300.00   | \$5,070.38   | 132-12 | US | 30  |
| Sepaton | 4600001                             | VTL Single Site Installation and Integration Service   | \$8,300.00   | \$7,940.40   | 132-12 | US | 30  |
| Sepaton | 4600002                             | VTL Multi Site Installation and Integration Service - two VTL's  | \$13,300.00  | \$12,723.78  | 132-12 | US | 30  |
| Sepaton | 5100002                             | S2100-DS2 Series 500 Capacity Upgrade - 3.5TB to 7TB useable capacity upgrade  | \$15,000.00  | \$13,520.78  | 132-8  | US | 365 |
| Sepaton | 5100003                             | S2100-DS2 Series 500 Memory Upgrade - 4GB Performance enhancement required for DeltaStor   | \$1,800.00   | \$1,622.49   | 132-8  | US | 365 |
| Sepaton | 2100ES2-S2MNS-01                    | Site2 Maintenance and Support - 9x5 for 1 year per site  | \$1,200.00   | \$1,148.01   | 132-12 | US | 365 |
| Sepaton | 2100ES2-S2MNS-02                    | Site2 Maintenance and Support - 9x5 for 1 year per site  | \$1,600.00   | \$1,530.68   | 132-12 | US | 365 |
| Sepaton | 2100ES2-S2SCRIP                     | Site2 Basic Installation and Scripting Service - two VTL's   | \$11,600.00  | \$11,097.43  | 132-12 | US | 30  |
| Sepaton | 3831104-I                           | S2100-ES2 Series 500 Rack Ready to 42U Rack Infrastructure Kit Upgrade - Rack Ready to Rack  | \$75,000.00  | \$67,603.90  | 132-8  | CA | 365 |
| Sepaton | 4500006-1                           | S2100-ES2 Series 500 Rack Site2 Replication Software Required for each ES2 appliance   | \$8,000.00   | \$7,211.08   | 132-8  | US | 90  |
| Sepaton | 4500006-1-MNS2                      | SILVER: Site2 Maintenance and Support - 5x9x4 for 1 year per license - S2100-ES2 Series 500 Rack Site2 Replication Software Required for each ES2 appliance                        | \$1,200.00   | \$1,148.01   | 132-12 | US | 0   |
| Sepaton | 75SB-A010001COU/3460011-10          | S2100-ES2 Series 750S Rack - Bundled Package with up to 200TB DeltaStor, 8 TB Raw capacity with 1 host port, global spare, and RAID 5, 1 yr. 5x9xNBD Included                      | \$190,000.00 | \$171,263.22 | 132-8  | US | 365 |
| Sepaton | 75SB-A010001COU/3460011-10-MNS2     | Silver: 5x9x4HR Maintenance & Support - 5x9x4 S2100-ES2 Series 750 Rack - Bundled Package with up to 200TB DeltaStor, 9 TB Raw capacity with 1 host port, global spare, and RAID 5 | \$15,200.00  | \$14,541.46  | 132-12 | US | 0   |
| Sepaton | 75SB-A010001COU/3460011-10-MNS3     | Gold: 7x24x4HR Maintenance & Support - 7x24x4 S2100-ES2 Series 750 Rack - Bundled Package with up to 200TB DeltaStor, 9 TB Raw capacity with 1 host port, global spare, and RAID 5 | \$22,800.00  | \$21,812.19  | 132-12 | US | 0   |
| Sepaton | DS2A02A1AA0UD                       | S2100-DS2 Series 500, 3.5TB useable capacity with 2GB memory, HA, and 2 host ports   | \$18,000.00  | \$16,224.94  | 132-8  | US | 365 |
| Sepaton | DS2A02A1BA0UD                       | S2100-DS2 Series 500, 7TB useable capacity, with 2GB memory, HA, and 2 host ports  | \$25,000.00  | \$22,534.63  | 132-8  | US | 365 |

|         |                        |   |              |              |       |    |     |
|---------|------------------------|---|--------------|--------------|-------|----|-----|
| Sepaton | DS2A02B1AA0CTY+4500036 | S2100-DS2 Series 500, DeltaStor Software + 3.5TB, 4GB mem, HA, 2 Ports  | \$33,000.00  | \$29,745.72  | 132-8 | US | 365 |
| Sepaton | DS2A02B1BA0CTY+4500037 | S2100-DS2 Series 500, DeltaStor Software + 7TB, 4GB mem HA, 2 ports   | \$55,000.00  | \$49,576.20  | 132-8 | US | 365 |
| Sepaton | ES2A010001COU          | S2100-ES2 Series 500 Rack, 8TB Raw capacity with 1 host port, global spare, and RAID 5                        | \$130,000.00 | \$117,180.10 | 132-8 | CA | 365 |
| Sepaton | ES2A010001C1U          | S2100-ES2 Series 500 Rack, 16TB raw capacity with Hardware Compression, 1 host port, global spare, and RAID 5 | \$150,000.00 | \$135,207.81 | 132-8 | CA | 365 |
| Sepaton | ES2B010001COU          | S2100-ES2 Series 500 Rack Ready, 8TB Raw with 1 SRE host port, global spare, and RAID 5                       | \$65,000.00  | \$58,590.05  | 132-8 | CA | 365 |
| Sepaton | ES2B010001C1U          | S2100-ES2 Series 500 Rack Ready, with 16TB Hardware Compression, 1 SRE host port, global spare, and RAID 5    | \$90,000.00  | \$81,124.69  | 132-8 | CA | 365 |

**Contract Information**

Summit Sales and Marketing, Inc

GSA Program Manager:

Gayle Troan (703) 880-4924

gayle@summitgov.com



**GSA Contract Information**

Contract Number GS-35F-0892R

Contract Term: Through 9/23/2010

Contractor address:

Summit Sales and Marketing, Inc

15952-A Derwood Road

Rockville, MD 20855

Federal ID#: 231614377

DUNS#: 06-484-6892

Cage Code: 36XD2

Payment Terms: Net 30 days

[Sales: \(301\) 975-9703, ext 104](tel:3019759703)

Remit To Address:

Summit Government Group, LLC

20121 Valley Forge Road

King of Prussia, PA 19406

<http://www.summitgov.com>

For contract terms and conditions: <http://summitgov.com/Summit-GSA-TsandCs06.pdf>