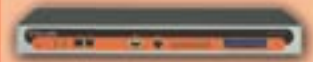


SHORETEL
GENERAL SERVICES ADMINISTRATION
Federal Acquisition Service
Authorized Federal Supply Schedule Price List - July 2010

Contract# GS-35F-0085U
Contract Term: Through 11/08/2012
Federal ID#: 205006205
DUNS#: 617501502
Cage Code: 4TZ78
FSC Group 70
IP Enterprise Phone Systems





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ShoreTel GSA Price, July 2010 - GSA Contract Number GS-35F-0085U



MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
SHOREGEAR VOICE SWITCHES					
ShoreTel	10320	ShoreGear 30	\$1,595.00	\$1,253.50	132-8
ShoreTel	10259	Shoregear 50	\$1,995.00	\$1,567.86	132-8
ShoreTel	10260	Shoregear 90	\$2,995.00	\$2,353.75	132-8
ShoreTel	10321	ShoreGear 24A	\$2,995.00	\$2,353.75	132-8
ShoreTel	10322	ShoreGear T1k	\$3,495.00	\$2,746.70	132-8
ShoreTel	10261	Shoregear 220T1	\$5,995.00	\$4,711.44	132-8
ShoreTel	10229	ShoreGear 220T1A	\$6,495.00	\$5,104.38	132-8
ShoreTel	10142	Shoregear 40/8	\$1,995.00	\$1,567.86	132-8
ShoreTel	10168	Shoregear 60/12	\$2,995.00	\$2,353.75	132-8
ShoreTel	10134	Shoregear 120/24	\$4,995.00	\$3,925.54	132-8
ShoreTel	10324	Shoregear 50V	\$2,495.00	\$1,960.81	132-8
ShoreTel	10325	Shoregear 90V	\$3,695.00	\$2,903.88	132-8
SHOREPHONE IP PHONES					
ShoreTel	10278	ShorePhone, IP 115 Black, TAA	\$269.00	\$211.41	132-8
ShoreTel	10279	ShorePhone, IP 230 Black, TAA	\$419.00	\$329.29	132-8
ShoreTel	10280	ShorePhone, IP 265 Black, TAA	\$569.00	\$447.17	132-8
ShoreTel	10284	BUNDLE, GSA : SHOREPHONE IP 115 (BLK), EXTENSION + MAILBOX LICENSE	\$359.00	\$282.14	132-8
ShoreTel	10285	BUNDLE, GSA : SHOREPHONE IP 115 (SLV), EXTENSION + MAILBOX LICENSE	\$359.00	\$282.14	132-8
ShoreTel	10286	BUNDLE, GSA : SHOREPHONE IP 212K (BLK), EXTENSION + MAILBOX LICENSE	\$499.00	\$392.16	132-8
ShoreTel	10287	BUNDLE, GSA : SHOREPHONE IP 212K (SLV), EXTENSION + MAILBOX LICENSE	\$499.00	\$392.16	132-8
ShoreTel	10288	BUNDLE, GSA : SHOREPHONE IP 230 (BLK), EXTENSION + MAILBOX LICENSE	\$459.00	\$360.73	132-8
ShoreTel	10289	BUNDLE, GSA : SHOREPHONE IP 230 (SLV), EXTENSION + MAILBOX LICENSE	\$459.00	\$360.73	132-8
ShoreTel	10290	BUNDLE, GSA : SHOREPHONE IP 230G (BLK), EXTENSION + MAILBOX LICENSE	\$529.00	\$415.74	132-8
ShoreTel	10291	BUNDLE, GSA : SHOREPHONE IP 230G (SLV), EXTENSION + MAILBOX LICENSE	\$529.00	\$415.74	132-8
ShoreTel	10283	BUNDLE, GSA : SHOREPHONE IP 265 (BLK), EXTENSION + MAILBOX LICENSE	\$569.00	\$447.17	132-8
ShoreTel	10294	BUNDLE, GSA : SHOREPHONE IP 560G (BLK), EXTENSION + MAILBOX LICENSE	\$629.00	\$494.33	132-8
ShoreTel	10295	BUNDLE, GSA : SHOREPHONE IP 560G (SLV), EXTENSION + MAILBOX LICENSE	\$629.00	\$494.33	132-8
ShoreTel	10296	BUNDLE, GSA : SHOREPHONE IP 565 (BLK), EXTENSION + MAILBOX LICENSE	\$799.00	\$627.93	132-8
ShoreTel	10297	BUNDLE, GSA : SHOREPHONE IP 565G (SLV), EXTENSION + MAILBOX LICENSE	\$799.00	\$627.93	132-8
ShoreTel	10274	ShorePhone IP8000 - Conference Phone, Bundle (Includes 2 SIP Trunk Licenses). For use with ST 7.5 and earlier only.	\$1,299.00	\$1,020.88	132-8
ShoreTel	10277	ShorePhone IP 8000 - Conference Phone, Bundle (Includes 1 SIP Device License). For use with ST 8 only. - for US installations only	\$1,299.00	\$1,020.88	132-8
ShoreTel	10269	ShorePhone Power Adapter for Ethernet Speed of 10/100/1000 (min 10 w/o phone order)	\$35.00	\$27.51	132-8
ShoreTel	10298	BUNDLE, GSA: SHOREPHONE IP 665 EXTENSION + MAILBOX LICENSE	\$1,200.00	\$943.07	132-8
SHORETEL USER DOCUMENTATION					
ShoreTel	10305	ShoreTel 110/115 IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10306	ShoreTel 110/115 IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10313	ShoreTel 115 IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$8.97	132-8
ShoreTel	10314	ShoreTel 115 IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$112.09	132-8
ShoreTel	10307	ShoreTel 212k IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10308	ShoreTel 212k IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10331	ShoreTel 230G IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10332	ShoreTel 230G IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10315	ShoreTel 265 IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
ShoreTel	10316	ShoreTel 265 IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$98.24	132-8
ShoreTel	10312	ShoreTel 530/560/560G IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$112.09	132-8
ShoreTel	10311	ShoreTel 560/560G IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$8.97	132-8
ShoreTel	10327	ShoreTel 565G IP Phone Quick Reference, Doc. Pack, Qty 25	\$10.00	\$8.97	132-8
ShoreTel	10328	ShoreTel 565G IP Phone User Guide, Doc. Pack, Qty 25	\$125.00	\$112.09	132-8
ShoreTel	10304	ShoreTel Voice Mail Quick Reference, Doc. Pack, Qty 25	\$10.00	\$7.86	132-8
SHORETEL APPLICATION SERVER					
ShoreTel	29129	ShoreTel 9.2 Software General Release	\$0.00	\$0.00	132-33
ShoreTel	29131	ShoreTel 10.1 Software General Release	\$0.00	\$0.00	132-33
ShoreTel	30035	Extension & Mailbox License	\$200.00	\$157.18	132-33
ShoreTel	30039	Extension-only License	\$140.00	\$110.03	132-33
ShoreTel	30040	Mailbox-only License	\$90.00	\$70.73	132-33
ShoreTel	30041	Add'l Language License	\$995.00	\$781.96	132-33
ShoreTel	30006	Softphone License	\$150.00	\$117.88	132-33
ShoreTel	30043	SIP Trunk Software License	\$50.00	\$39.29	132-33
ShoreTel	30053	SIP Device License (version 8.0 and later)	\$30.00	\$23.58	132-33
ShoreTel	30057	SIP Trunk to SIP Device Conversion License	\$0.00	\$0.00	132-33
ShoreTel	30053	SIP Device License (License to allow a SIP device to register with ShoreTel system. SIP devices also require SKU 30035 or 30039 to operate) - for US installations only	\$30.00	\$23.58	132-33
ShoreTel	30080	SIP-based third party messaging integration License	\$4,495.00	\$3,532.59	132-33
ShoreTel	21020	Distributed Voice Services License	\$995.00	\$781.96	132-33
ShoreTel	30044	Additional Site License	\$495.00	\$389.02	132-33
ShoreTel	30048	ShoreTel Remote Web Reporting License	\$2,695.00	\$2,117.98	132-33
ShoreTel	60020	Branch Office Solution (DVS License + Site License + Server)	\$1,995.00	\$1,567.86	132-33
ShoreTel	30066	ShoreWare, CSTA Server	\$0.00	\$0.00	132-33
ShoreTel	30064	Shoreware CSTA License for Microsoft Integration (per user)	\$80.00	\$62.87	132-33
ShoreTel	30067	Shoreware CSTA Evaluation License (60 day) for Microsoft Integration	\$0.00	\$0.00	132-33
ShoreTel	60029	VPN Concentrator, Model 4500 w/5 Connections	\$2,495.00	\$1,960.81	132-33
ShoreTel	60030	VPN Concentrator, Model 4500 w/ License for 10 Connections	\$2,995.00	\$2,353.75	132-33
ShoreTel	60031	VPN Concentrator, Model 5300 w/10 Connections	\$4,995.00	\$3,925.54	132-33

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
ShoreTel	60032	VPN Concentrator, Model 5300 w/ License for 25 Connections	\$5,995.00	\$4,711.44	132-33
ShoreTel	60033	VPN Concentrator, Model 5300 w/ License for 50 Connections	\$7,995.00	\$6,283.22	132-33
ShoreTel	60034	VPN Concentrator, Model 5300 w/ License for 100 Connections	\$9,995.00	\$7,855.01	132-33
ShoreTel	30058	VPN Connections, License add-on, Qty 5	\$600.00	\$471.54	132-33
ShoreTel	30059	VPN Connections, License add-on, Qty 10	\$1,000.00	\$785.89	132-33
ShoreTel	30060	VPN Connections, License add-on, Qty 25	\$2,300.00	\$1,807.56	132-33
CONVERGED CONFERENCE BRIDGE					
ShoreTel	10245	Converged Conference Bridges Base, Audio Conference SW with 12 Ports	\$9,300.00	\$7,308.82	132-8
ShoreTel	10246	Converged Conference Bridges Base, Audio & Web Conference SW with 12 Ports	\$15,600.00	\$12,259.95	132-8
ShoreTel	10247	Converged Conference Bridges Add-on, Audio Conference SW (12 Ports)	\$7,000.00	\$5,501.26	132-8
ShoreTel	10248	Converged Conference Bridges Add-on, Audio & Web Conference SW (12 Ports)	\$9,000.00	\$7,073.05	132-8
ShoreTel	10249	Converged Conference Bridges Base, Conference Bridge Upgrade, 1st 12 Web Ports	\$6,000.00	\$4,715.37	132-8
ShoreTel	10250	Converged Conference Bridges Base, Conference Bridge Upgrade, additional 12 Web Ports	\$7,000.00	\$5,501.26	132-8
SHOREWARE CLIENT SOFTWARE					
ShoreTel	40005	Personal Communicator (version 8 or later)	\$0.00	\$0.00	132-33
ShoreTel	30001	Personal Communicator (versions 7.5 and earlier)	\$0.00	\$0.00	132-33
ShoreTel	40002	Operator Call Manager	\$595.00	\$467.61	132-33
ShoreTel	40003	Agent Call Manager	\$295.00	\$231.84	132-33
ShoreTel	40004	Supervisor Call Manager	\$595.00	\$467.61	132-33
ShoreTel	30052	ShoreWare Professional Call Manager (requires ShoreTel 8; includes Contact Viewer, SoftPhone and Video) - for US installations only	\$80.00	\$62.87	132-33
ShoreTel	40007	ShoreWare Agent Call Manager (requires ShoreTel 8; includes SoftPhone) - for US installations only	\$295.00	\$231.84	132-33
ShoreTel	40008	ShoreWare Supervisor Call Manager (requires ShoreTel 8; includes SoftPhone) - for US installations only	\$595.00	\$467.61	132-33
ShoreTel	30051	Mobile Call Manager (requires ShoreTel v7.5 or later)	\$95.00	\$74.66	132-33
ShoreTel	80090	Ingate SIParator 19, 5 Traversal Licenses	\$1,600.00	\$1,257.43	132-8
ShoreTel	80091	Ingate SIParator 19, 25 Traversal Licenses	\$2,640.00	\$2,074.76	132-8
ShoreTel	80092	Ingate SIParator 19, 30 Traversal Licenses	\$2,890.00	\$2,271.23	132-8
ShoreTel	80093	Ingate SIParator 50, 50 Traversal Licenses	\$7,410.00	\$5,823.48	132-8
ShoreTel	80094	Ingate SIParator 50, 60 Traversal Licenses	\$7,760.00	\$6,098.54	132-8
ShoreTel	80095	SIP Trunk, 5 Additional Traversal Licenses	\$350.00	\$275.06	132-8
ShoreTel	30042	License, Ext Only -- Conference Bridge	\$0.00	\$0.00	132-8
ShoreTel	40009	High Resolution Video License (ST 8.1)	\$695.00	\$546.20	132-8
SHORETEL EXTENDED APPLICATIONS					
ShoreTel	18003	Shoreware Workgroup Monitor Application	\$3,375.00	\$3,264.48	132-33
ShoreTel	18004	Workgroup Exceptional/Abandoned Call Report	\$1,350.00	\$1,305.79	132-33
ShoreTel	18005	Target Service Level Agreement Report	\$1,350.00	\$1,305.79	132-33
ShoreTel	18006	Workgroup Agent Daily Login/Logout Report	\$1,350.00	\$1,305.79	132-33
ShoreTel	18007	Three Enhanced Workgroup Bundled Report	\$3,375.00	\$3,264.48	132-33
ShoreTel	18008	ShoreWare Emergency Notification, 5 or Fewer	\$2,000.00	\$1,934.51	132-33
ShoreTel	18009	ShoreWare Emergency Notification, 6 or More	\$5,000.00	\$4,836.27	132-33
ShoreTel	18010	ShoreTel Call Router Application	\$3,125.00	\$3,022.67	132-33
ShoreTel	18011	ShoreTel EasyPop Application, Universal CRM Connector	\$165.00	\$159.60	132-33
ShoreTel	18012	ShoreTel Application Dialer	\$65.00	\$62.87	132-33
ShoreTel	18014	ShoreTel Outbound Campaign IVR Application	\$9,995.00	\$9,667.71	132-33
ShoreTel	18015	ShoreTel Outbound Campaign IVR Application Add-on	\$1,000.00	\$967.25	132-33
ShoreTel	30049	ShoreTel TAPI Application Server License	\$495.00	\$389.02	132-33
ShoreTel	41002	SALESFORCE.COM Call Center Adaptor Software	\$165.00	\$129.67	132-33
ShoreTel	41003	SALESFORCE.COM Call Center Adaptor Software (upgrade)	\$50.00	\$39.29	132-33
ShoreTel	41004	ShoreTel Netsuite CRM Integration Software	\$165.00	\$129.67	132-33
ShoreTel	41005	ShoreTel Microsoft Dynamics CRM Integration	\$165.00	\$129.67	132-33
ShoreTel	93111	ShoreTel Web Dialer	\$65.00	\$51.08	132-33
SHORETEL SMALL BUSINESS EDITION BUNDLES					
ShoreTel	60094	Sm. Business Edition w/ShoreGear 30 and Server (requires ShoreTel 9.2)	\$3,095.00	\$2,432.34	132-33
ShoreTel	60095	Sm. Business Edition w/ShoreGear 30 no Server (requires ShoreTel 9.2)	\$2,595.00	\$2,039.40	132-33
ShoreTel	60088	Sm. Business Edition w/ShoreGear 50 and Server (requires ShoreTel 9.2)	\$3,495.00	\$2,746.70	132-33
ShoreTel	60089	Sm. Business Edition w/ShoreGear 50 no Server (requires ShoreTel 9.2)	\$2,995.00	\$2,353.75	132-33
ShoreTel	60090	Sm. Business Edition w/ShoreGear 90 and Server (requires ShoreTel 9.2)	\$4,495.00	\$3,532.59	132-33
ShoreTel	60091	Sm. Business Edition w/ShoreGear 90 no Server (requires ShoreTel 9.2)	\$3,995.00	\$3,139.65	132-33
ShoreTel	60010	Sm. Business Edition Server	\$1,500.00	\$1,178.84	132-33
ShoreTel	60006	Sm. Business Edition Upgrade to Enterprise Ed.	\$2,995.00	\$2,353.75	132-33
ShoreTel	60062	Sm. Business Edition w/Analog Trunking and Server (requires ShoreTel 9.2)	\$3,995.00	\$3,139.65	132-33
ShoreTel	60063	Sm. Business Edition w/T1 Trunking and Server (requires ShoreTel 9.2)	\$4,995.00	\$3,925.54	132-33
ShoreTel	10330	Kit, SBE Recovery DVD OPT330 VER01	\$25.00	\$19.65	132-33
ShoreTel	10212	Kit, SBE Recovery DVD OPT210L VER01	\$25.00	\$19.65	132-33
ShoreTel	10222	Kit, SBE Recovery DVD OPT320 VER01	\$25.00	\$19.65	132-33
ShoreTel	93084	Online Training, Small Business Edition	\$999.00	\$895.83	132-50
SHORECARE ANNUAL SUPPORT PLAN					
ShoreTel	94112	ShoreCare Partner Support - 1 year full coverage - priced per configuration - 20% of List Price	\$1.28	\$1.01	132-12
ShoreTel	94111	ShoreCare Partner Support - 1 year full coverage no phones - priced per configuration - 20% of List Price	\$1.28	\$1.01	132-12
ShoreTel	91213	ShoreCare Partner Support - 1 year software only - (existing contracts only)	\$1.28	\$1.24	132-12
ShoreTel	94132	ShoreCare Partner Support - 3 year full coverage - priced per configuration - 20% of List Price	\$1.28	\$1.01	132-12
ShoreTel	94131	ShoreCare Partner Support - 3 year full coverage no phones - priced per configuration - 20% of List Price	\$1.28	\$1.01	132-12
ShoreTel	94152	ShoreCare Partner Support - 5 year full coverage - priced per configuration - 20% of List Price	\$1.28	\$1.01	132-12
ShoreTel	94151	ShoreCare Partner Support - 5 year full coverage no phones - priced per configuration - 20% of List Price	\$1.28	\$1.01	132-12

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
ShoreTel	95112	ShoreCare Enterprise Support - 1 year full coverage - priced per configuration - 18% of List Price	\$1.28	\$1.01	132-12
ShoreTel	95111	ShoreCare Enterprise Support - 1 year full coverage no phones - priced per configuration - 18% of List Price	\$1.28	\$1.01	132-12
ShoreTel	95132	ShoreCare Enterprise Support - 3 year full coverage - priced per configuration - 18% of List Price	\$1.28	\$1.01	132-12
ShoreTel	92232	ShoreCare Enterprise Support - 3 year full coverage no phones - priced per configuration - 18% of List Price	\$1.28	\$1.01	132-12
ShoreTel	95152	ShoreCare Enterprise Support - 5 year full coverage - priced per configuration - 18% of List Price	\$1.28	\$1.01	132-12
ShoreTel	95151	ShoreCare Enterprise Support - 5 year full coverage no phones - priced per configuration - 18% of List Price	\$1.28	\$1.01	132-12
SHORETEL OUT OF WARRANTY / EXPIRED SUPPORT					
ShoreTel	91073	ShoreGear Switch Repair	\$750.00	\$672.54	132-12
SHORETEL VOIP EVALUATION					
ShoreTel	91072	VOIP Net Eval Analysis - 1-2 (per test agent) & Project Report	\$1,500.00	\$1,178.84	132-8
ShoreTel	91057	VOIP Net Eval Analysis - 3-10 (per test agent)	\$150.00	\$117.88	132-8
ShoreTel	91058	VOIP Net Eval Analysis - 11-20+ (per test agent)	\$100.00	\$78.59	132-8
ShoreTel	91063	Network Design Service (per hour)	\$250.00	\$196.47	132-8
SHORETEL IMPLEMENTATION					
ShoreTel	92010	IPBX Installation Full Day - Travel and Expenses are not included	\$1,800.00	\$1,614.11	132-8
ShoreTel	92011	IPBX Installation One Half Day - Half Day Rate - Travel and Expenses are not included	\$1,000.00	\$896.73	132-8
ShoreTel	92013	Installation Service Hourly (addition to Half day) - Travel and Expenses are not included	\$250.00	\$224.18	132-8
ShoreTel	92012	Contact Center Installation Full Day - Travel and Expenses are not included	\$1,800.00	\$1,614.11	132-8
ShoreTel	92017	Contact Center Installation Half Day - Travel and Expenses are not included	\$1,000.00	\$896.73	132-8
ShoreTel	92014	ShoreTel Conference Bridge Installation Full Day - Travel and Expenses are not included	\$1,800.00	\$1,614.11	132-8
ShoreTel	91075	Converged Conferencing Upgrade to 7.1 with Data Preservation	\$1,800.00	\$1,414.61	132-8
ShoreTel	93160	Project Technical Account Manager - Time and Materials - Full Day Rate (Five days minimum, 8:00AM-5:00PM Monday - Friday, Travel and Expense extra)	\$1,800.00	\$1,414.61	132-8
ShoreTel	93187	Remote Call Control Integration with OCS, Full day - Travel & Expense not included	\$2,200.00	\$1,728.97	132-8
ShoreTel	93188	Remote Call Control Integration with OCS, Half day - Travel & Expense not included	\$1,100.00	\$864.48	132-8
SHORETEL DEVELOPER NETWORK					
ShoreTel	18000	SW Developer, 1 Year Membership	\$995.00	\$892.24	132-12
ShoreTel	18001	SW Developer, 5 Incidents Support	\$2,490.00	\$2,232.85	132-12
ShoreTel	18002	SW Developer, 10 Incidents Support	\$4,725.00	\$4,237.03	132-12
SHORETEL TRAINING					
ShoreTel	93051	Personal Call Manager-Web/Student	\$195.00	\$174.86	132-50
ShoreTel	93052	Personal Call Manager-Web/Group (up to 20 students)	\$795.00	\$712.90	132-50
ShoreTel	93055	Personal Call Manager-Onsite/Day plus T&E (up to 80 students)	\$2,500.00	\$2,241.81	132-50
ShoreTel	93053	System Admin-Web/Student	\$595.00	\$533.55	132-50
ShoreTel	93054	System Admin-Web/Group (up to 20 students)	\$1,600.00	\$1,434.76	132-50
ShoreTel	93056	System Admin-Onsite/Day plus T&E (up to 24 students)	\$2,500.00	\$2,241.81	132-50
ShoreTel	93010	Training, WEB CC Advance Report	\$2,500.00	\$2,241.81	132-50
ShoreTel	93060	Implementing the ShoreTel IP System-Sunnyvale/Student	\$2,500.00	\$2,241.81	132-50
ShoreTel	93061	Implementing the ShoreTel IP System class-Onsite/Student	\$2,800.00	\$2,510.83	132-50
ShoreTel	93077	Advanced System and Troubleshooting-Sunnyvale/Student	\$2,500.00	\$2,241.81	132-50
ShoreTel	93079	Advanced System and Troubleshooting-Onsite/Student	\$2,800.00	\$2,510.83	132-50
ShoreTel	93062	Train-the-Trainer-Web/Student (Must have completed all end user courses and system admin training and implementation training)	\$1,500.00	\$1,345.09	132-50
ShoreTel	93065	ShoreCare Training Onsite Train-the-Trainer Training (Enduser or System Admin, per student)	\$2,500.00	\$2,241.81	132-50
ShoreTel	93082	Certification, ShoreTel Sales Training	\$1,495.00	\$1,340.60	132-50
ShoreTel	93071	CC Supervisor Online Training / Student	\$195.00	\$174.86	132-50
ShoreTel	93072	CC Agent Online Training / Student	\$99.00	\$88.78	132-50
ShoreTel	93074	CC Supervisor Onsite Training (12 students)	\$4,000.00	\$3,586.90	132-50
ShoreTel	93075	CC Agent-Onsite (per Day plus T&E, up to 120 students)	\$2,500.00	\$2,241.81	132-50
SHORETEL OTHER EQUIPMENT					
ShoreTel	60046	Demo Kit AOpen Server and WIN2K3 Server License. Requires Recovery DVD Kit (SKU 60048)	\$1,495.00	\$1,174.91	132-8
ShoreTel	60047	Kit, Analog Harmonica & Telco 25PR (FF) Cable For ShoreGear 120/24, 30, 50, 90, 220T1A, and 24A Switches	\$99.00	\$77.80	132-8
ShoreTel	60038	DMI-4 PBX Link	\$1,428.00	\$1,122.26	132-8
ShoreTel	60039	DMI-4+ PBX Link	\$1,428.00	\$1,122.26	132-8
ShoreTel	60040	PBX Link 48	\$3,995.00	\$3,139.65	132-8
ShoreTel	10150	Other Equipment: Rack Mount Ears (10 pairs, 8 screws per pair)	\$150.00	\$117.88	132-8
ShoreTel	10151	Other Equipment: Harmonica for ShoreGear 40/8	\$43.00	\$33.79	132-8
ShoreTel	10162	Other Equipment: Handset, IP Phone	\$27.00	\$21.22	132-8
ShoreTel	10169	Other Equipment: IP560 (S2/S6) Wall Mount Kit	\$12.25	\$9.63	132-8
ShoreTel	10189	ShoreTel Reseller Rolling Demo System (North America) utilizing the ST8.0 ShoreWare Release Software	\$4,995.00	\$3,925.54	132-8
ShoreTel	10195	Other Equipment: IP110 / BB24 Wall Mount Kit	\$13.00	\$10.22	132-8
ShoreTel	10211	Other Equipment: IP212K/230 Wall Mount Kit	\$13.00	\$10.22	132-8
ShoreTel	10223	Other Equipment: Kit, rack mounting tray, for ShoreGear Switch 1U half width, holds two 1U half width switches	\$95.00	\$74.66	132-8
ShoreTel	60041	Upgrade Bundle for D510 to ST 8 Demo Kit	\$3,595.00	\$2,825.29	132-8
ShoreTel	60042	Upgrade Bundle for D520 to ST 8 Demo Kit	\$2,495.00	\$1,960.81	132-8
ShoreTel	60043	Kit, Demo Recovery DVD USA D520 ST 8	\$35.00	\$27.51	132-8
ShoreTel	60044	Kit, Demo Recovery DVD USA D630 ST 8	\$35.00	\$27.51	132-8
ShoreTel	60045	Kit, Demo Recovery DVD USA AOpen Server ST 8	\$35.00	\$27.51	132-8
ShoreTel	60048	Kit, Demo Upgrade Recovery DVD. Requires AOpen Server and WIN2K License (SKU 60046)	\$35.00	\$27.51	132-8

MANUFACTURER	PART NUMBER	DESCRIPTION	MSRP	GSA SELL w/IFF	SIN #
ShoreTel	10257	Kit, Demo Recovery DVD USA D520 ST 7	\$35.00	\$27.51	132-8
ShoreTel	10329	Demo Kit Soft Bag (stand alone)	\$395.00	\$310.43	132-8
SHORETEL ENTERPRISE CONTACT CENTER					
ShoreTel	30034	ECC BASE 10 PACKAGE - Includes server software, 10 concurrent Agent lic for inbound voice, 10 concurrent IVR Ports, 1 Supervisor Admin, Wall board, Agent board and Formula Editor lic for the whole system. 1 Base Package is needed per server.	\$15,462.00	\$12,151.50	132-33
ShoreTel	30045	ECC Base 10 IVR PKG - Needed only for stand alone IVRself service applications. Includes server software, 10 concurrent IVR ports. Only one Base Package is needed per server. No agents can be assigned to or used by this IVR server.	\$11,462.00	\$9,007.92	132-33
ShoreTel	30038	LICENSE, 5 IVR PORTS - 5 IVR port license. incremental licenses over either the ECC Base 10 Package/ECC Base 10 IVR Package	\$1,000.00	\$785.89	132-33
ShoreTel	30069	CC-ECC Supervisor Lic 5.0 - Not for use with CC-ECC 4.66	\$825.00	\$648.36	132-33
ShoreTel	30070	CC-ECC Supervisor (Monitor-Only) Lic 5.0 - Not for use with CC-ECC 4.66	\$1,838.00	\$1,444.47	132-33
ShoreTel	30013	LICENSE, CC/ECC SUPERVISOR - access real time status, skill set management, access/administer historical reports, call flows, wallboards and agent boards. Comes with a physical USB dongle.	\$4,731.00	\$3,718.07	132-33
ShoreTel	30014	LICENSE, CC/ECC SPVSR (MONITOR ONLY) - access real time information, control agent activities. Each license comes with a physical USB dongle.	\$1,838.00	\$1,444.47	132-33
ShoreTel	30015	LICENSE, ECC INBOUND 5 VOICE - 5 concurrent agent and 5 concurrent IVR Port licenses. Incremental licenses over ECC base 10 package.	\$7,500.00	\$5,894.21	132-33
ShoreTel	30017	LICENSES, ECC 5 EMAIL - 5 concurrent agent licenses for emails. Add on to inbound voice license. License consumed everytime an agent logs into a email group.	\$2,000.00	\$1,571.79	132-33
ShoreTel	30018	LICENSES, ECC 5 WEB - 5 concurrent agent licenses for web chat, co-browsing and web callbacks. Add on to inbound voice licenses. Consumed everytime an agent logs into a chat group.	\$2,000.00	\$1,571.79	132-33
ShoreTel	30016	LICENSE, ECC OUTBOUND VOICE 5 -5 concurrent agent licenses for outbound campaigns. Add on to inbound voice licenses. Consumed once an agent logs to a outbound group. IVR ports not included.	\$2,000.00	\$1,571.79	132-33
ShoreTel	30063	CC-ECC Redundant Server Lic Add-on 5.0 - Not for use with CC-ECC 4.66	\$6,500.00	\$5,108.31	132-33
ShoreTel	30075	CC-ECC 4.X Supervisor Upgrade to 5.0 Concurrent Supervisor License	\$0.00	\$0.00	132-33
ShoreTel	30076	CC-ECC 4.X Redundant Spvr Upgrade to 5.0 Redundant Spvr License	\$0.00	\$0.00	132-33
ShoreTel	30056	ShoreTel Contact Center TAPI App Server License - Allows use of Contact Center TAPI apps with ST system. Needed if the app is on distributed servers for each additional server other than the primary server.	\$495.00	\$389.02	132-33
ShoreTel	30036	LICENSE, CC SERVER UPGRADE - Upgrade a CC Base 10 Package license to an ECC Base 10 Package	\$10,000.00	\$7,858.94	132-33
ShoreTel	30037	LICENSE, CC AGENT UPGRADE - Upgrade a CC 5 inbound license to an ECC 5 inbound license	\$5,000.00	\$3,929.47	132-33
ShoreTel	30047	UPGRADE TO FULL ECC SUPERVISOR - Upgrade a Supervisor Monitor only license to a full Supervisor Administrator license	\$2,892.00	\$2,272.81	132-33
SHORETEL CONTACT CENTER					
ShoreTel	30019	CC Base 10 Package	\$5,462.00	\$4,292.55	132-33
ShoreTel	30020	LICENSE, CC INBOUND 5 VOICE - 5 concurrent agent licenses for inbound voice calls. Incremental licenses over the CC base 10 package which include 10 agent licenses.	\$2,500.00	\$1,964.74	132-33
ShoreTel	30023	LICENSE, CC AGENT BOARD OPTION - Capability for Supervisors to send messages, real time statistical information to agent PC's. One license is required per system. Only required for CC edition.	\$500.00	\$392.95	132-33
ShoreTel	30024	LICENSE, CC WALL BOARD OPTION - Enables Supervisors to send messages, statistical information to external wallboards (not included). One license required per system. Only required for CC edition.	\$500.00	\$392.95	132-33
ShoreTel	30025	LICENSE, CC FORMULA EDITOR OPTION - Enables capability for special formulas to be created in the historical reporting application. One license required per system. Only required for CC edition.	\$500.00	\$392.95	132-33
ShoreTel	30026	LICENSE, CC WORK FORCE MGMT CONN - Capability for connecting to a WFM appl like Blue Pumpkin for exporting historical reporting information. One license required per system. Only required for CC edition.	\$500.00	\$392.95	132-33
ShoreTel	30046	CC REDUNDANT SERVER DONGLE - Additional duplicate server dongle for the standby (Target) server running a Double Take application (not included) for redundancy.	\$5,462.00	\$4,292.55	132-33

Contract Information
Summit Government Group
GSA Contract Information
Contract Number GS-35F-0085U

Contract Term: Through 11/8/2012
Federal ID#: 20-5006205
DUNS#: 617501502
Cage Code: 4T278
Payment Terms: Net 30 days
Sales: (301) 975-9703, ext 104
<http://www.summitgov.com>

GSA Program Manager:
Gayle Troan (703) 880-4924
gayle@summitgov.com

Contractor address:
Summit Government Group
15850 Crabbs Branch Way, Suite 120
Rockville, MD 20855

Remit To Address:
Summit Government Group
225 Byers Road
Chester Springs, PA 19425

For contract terms and conditions: <http://www.summitgov.com/gsa.htm>

